



IPD **Differentiation:**
IPDNet™

**IPD
DIFFERENTIATION
BULLETIN**

March 2008

IPDDB-0005

This new offering is the latest in IPD Service and Support available to IPD Authorized Distributors. Limited to our US branch customers at this time, but with plans for our Denmark and Australia customers to be brought on line throughout 2008. Stay tuned!

Some of the new features include:

- **Live Availability:** You will see availability at your designated IPD Distribution Center as well as options from other locations in a simple color coded availability screen.
- **Your Distributor Net Cost:** You can now see your net cost on IPD products.
- **Shipping Options:** Ability to choose locations and carriers you would like products to ship from.
- **Save Popular Parts Lists:** and name them so you can easily recognize them later.
- **Create a Quote for your Customer:** Create a professional looking quote using our profit calculator or inserting your own pricing.
- **IPD Customer Service Interaction:** Your normal IPD CSR will respond to your order and handle the transaction. Just as we did in the past our experienced people get a look at your order before it leaves!
- **IPD Electronic Catalog:** Our easy to use catalog is now even easier. With almost 29,000 engine configurations to choose from, you can input as little or as much information as you have.
- **Upload a list from MS Excel:** By popular demand, our Distributors required the ability to upload a parts list from a spreadsheet easily and quickly.

For current IPD Parts Database users – you will automatically move to the new system this month. When you log in from our web site at www.ipdparts.com the new system will be active and you can begin using it. Help screens are available as you go along or our Customer Service Representatives are available to offer you a quick run-through over the phone.

New Distributors that would like access must fill out the contact page on our web site. Please go to www.ipdparts.com and go to Contact IPD. Our Regional Manager will be in touch to discuss to discuss details.

Continued...

We are excited about this new system and feel it will greatly enhance our distributor's efficiency and reaction time in servicing their end-user customers.

Why bother? Our complete solution includes providing not only quality products but also **services** that help IPD Distributors **differentiate their** services to the end-user!

Help Contact IPD Downloads Product Tech Support

1 View Pricing & Availability 2 View Details & Select Carrier 3 Select Shipping Address & Process Order 4 View Current Completed Order

Search Catalog Saved Lists Import Excel Order History

Welcome IPD Distributor

Pricing & Availability

LA= TORRANCE, CA. CL= CLEVELAND, OH. HS= HOUSTON, TX. PL= PORTLAND, OR.

Remove All Add More Update Next Available Partial Available Zero Available

Remove	Qty	Part Number	Description (Optional)	Availability				Weight Each(LBS)	Consumer List Ea (\$)	Dealer Price Ea(\$)	Your Net Cost Ea (\$)
				LA	CL	HS	PL				
<input type="checkbox"/>	QTY	PART NUMBER	DESCRIPTION	Available	Available	Available	Available	0.01	0.56	0.50	0.50
<input type="checkbox"/>	QTY	PART NUMBER	DESCRIPTION	Available	Zero Available	Zero Available	Zero Available	120.00	3,593.71	2,000.00	2,000.00
<input type="checkbox"/>	QTY	PART NUMBER	DESCRIPTION	Available	Partial Available	Partial Available	Available	4.10	159.43	82.43	82.43
<input type="checkbox"/>											
<input type="checkbox"/>											
<input type="checkbox"/>											
<input type="checkbox"/>											
<input type="checkbox"/>											
<input type="checkbox"/>											
<input type="checkbox"/>											
Totals								339	11,020.46	5,984.32	5,984.32

-- Select -- Copy To copy parts from an existing parts list, select your existing parts list and click the 'Copy' button...

-- New List -- Save As To save this screen to a new parts list or to an existing parts list, select -- New List -- or an existing parts list and click the 'Save As' Button

Above shows typical step 1 in IPDNet, showing availability, weight and pricing levels. You can load the part numbers if you know them or go to "Search Catalog" and enter your information to find the correct part number.

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IPD is an ISO9001:2000 Certified Company

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