



IPD DIFFERENTIATION BULLETIN

November 2013

IPDDB-0005

IPD Differentiation: The IPDNet™

The IPDNet has now been available for several years, and continues to provide Authorized IPD Distributors with important information that only IPD provides. This catalog and order processing system is unique in the aftermarket, and is an exclusive benefit only for IPD customers.

New Features for 2013 (All Regions)

- **New Tool Bars:** Design enhancement
- **Improved Navigation:** Easier and more streamlined via drop down menu selections replacing multiple level screens
- **Updated "Help" Function:** For when you need some assistance
- **Improved Save & View Parts Lists:** Friendlier functions
 - Ability to sort parts lists by date, description, or name
- **Expanded MS Excel Part Number Upload Compatibility:** Import lists using any version of Excel
- **Catalog Expansion and Enhancements**
 - Part Number Search by Engine
 - Part description search by engine
 - Automatically displays price & availability as you add to your parts list
 - Submit orders directly from your engine search

New Features for 2013 (Americas)

- **Warehouse Query Selection:** Ability to limit warehouse location

Continuing Features

- **IPD Electronic Catalog:** Over 76,000 engine configurations to choose from!
- **Customer Service Interaction:** IPD Customer Service Representatives respond to your order, have a chance to review the order, and handle the transaction.
- **“Related Parts” Pop-Up List:** Provides listing of related components to part numbers entered into main pricing and availability screen. Related parts shown in an easy reference format by part group and description. Click on description to see related part numbers, click on part number to add to your order.
- **Help Screens:** Helps you understand the various screen features (IPD Customer Service Representatives are also available to help if needed).
- **Real-Time Availability:** Inventory availability at IPD’s USA-based Distribution Centers.
- **Your Distributor Net Cost:** Your net cost on IPD products (Americas)
- **Shipping Options:** Ability to select shipping locations and carriers.
- **Popular Parts List Creation:** You can name and save your lists for later reuse and/or reference.

IPD is excited about the new and continuing system enhancements, which will further enhance IPD distributor’s efficiency and reaction time when servicing customers. IPD provides a “Complete Solution” that includes **quality products AND services** that help IPD Distributors.

If you would like to become an IPD Authorized Distributor, and potentially obtain access to the **IPDNet**, please complete the on-line “Contact IPD” page on IPD’s website (www.ipdparts.com). If you are currently an IPD Authorized Distributor and want to request **IPDNet** access, please visit www.ipdnetconnection.com, click on “Request Net User Access”, and complete the on-line form.

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